Dear Shareholders.

thanks to the improved market environment, all benchmark indices closed up at the end of Q3 2003. The DAX rose by 12.6% in the first nine months. The MDAX and the TecDax technology index did significantly better, increasing by 31% and 35% respectively. After adjustment for exchange rate effects, a number of foreign indices also recorded clear improvements. The Nasdaq 100 increased by 19%, while the Nikkei 225 rose 14% against the end of 2002. The Dow Jones and the DJ STOXX 50 closed virtually unchanged after nine months. Despite these share price gains, trading volumes on all the German stock markets remained at an extremely low level that was only slightly higher than in the previous year.

Once again, no German companies went public in Q3 2003.

Baader Wertpapierhandelsbank benefited from the more optimistic atmosphere on the capital markets and continued to expand its Specialist Activities division in Q3 2003. In particular, the acquisition of the order books of the broker Josef Huf strengthened Baaderbank's specialist activities in high-volume German securities. The takeover of Hannig Wertpapierhandels GmbH and the related launch of specialist activities for fixed-interest securities in Frankfurt marked another milestone in Baader Wertpapierhandelsbank AG's diversification strategy within its core competency of securities trading.

In its investment business unit, Baader Wertpapierhandelsbank AG was able to dispose of its interest in Mox Telecom AG and progress with winding up this business segment.

The Annual General Meeting of Baader Wertpapierhandelsbank AG on July 15, 2003 resolved to change the composition of the Supervisory Board. Peter Schemuth left the Supervisory Board, while Dr Norbert Juchem was elected for the first time. In addition, Rainer Merklinghaus was elected as an employee representative.

With effect from August 1, 2003, Dieter Silmen was appointed as a member of the Executive Board of Baader Wertpapierhandelsbank AG. Mr Silmen will be responsible for the Securities Trading division, which he has managed as divisional head for many years.

#### **Results of operations**

Baader Wertpapierhandelsbank AG's integration of and merger with Spütz Börsenservice GmbH continued to impact results in Q3 2003. Nevertheless, the Group was once again able to generate a profit from ordinary activities of ⊕71 thousand in this quarter – producing its first net profit for the year since 2000. This amounts to €468 thousand for the first nine months of fiscal year 2003 (previous year: €34,799 thousand). Baader Wertpapierhandelsbank was able to capitalize on the positive trend on the stock markets, generating net fee and commission income during the period under review of €1,232 thousand (previous year: €3,049 thousand) and net trading income of €19,632 thousand (previous year: €13,108 thousand). These figures prove the value and necessity of our strategy of purchasing additional order books in 2003. Nonetheless, the improved earnings situation still requires a strict cost management strategy. Other administrative expenses were reduced by 9% to €11,082 thousand. Staff costs increased by 2.3% year-on-year; however, this increase is solely attributable to variable salary components.

#### Net assets

At  $\[ \le 142,272 \]$  thousand, total assets as of September 30, 2003 were down slightly as against December 31, 2002 ( $\[ \le 143,012 \]$  thousand). However, there were a number of significant changes in the following balance sheet items: Loans and advances to other banks declined by  $\[ \le 13,952 \]$  thousand to  $\[ \le 14,027 \]$  thousand in the first nine months of 2003. This decline is reflected in the increase of  $\[ \le 5,465 \]$  thousand in assets held for trading, to  $\[ \le 24,191 \]$  thousand, an increase of  $\[ \le 5,179 \]$  thousand in property and equipment to  $\[ \le 05,580 \]$  thousand and an increase of  $\[ \le 7,678 \]$  thousand to  $\[ \le 5,462 \]$  thousand in intangible assets. Investments in property and equipment primarily concern new developments in IT trading systems. The increase in intangible assets is due to the recognition of the order books purchased as acquired rights of use. Loans and advances to customers and allowances for losses on loans and advances were also reduced substantially in the course of the year. The same applies to the interests reported under available-for-sale financial instruments. As of September 30, 2003, consolidated shareholders' equity amounted to  $\[ \le 105,757 \]$  thousand and the equity ratio to 74.3%.

#### Financial position

On September 30, 2003, current loans and advances to banks and available-for-sale securities and financial instruments amounted to €2,092 thousand, while current deposits from other banks totaled €3,682 thousand. Net liquidity thus amounted to €43,410 thousand. The solvency of the Group was guaranteed at all times during the period under review.

#### Outlook

Our Q4 results and in particular the results for the next fiscal year will continue to reflect the positive impact of the restructuring measures that we have already introduced and for the most part implemented. We will continue our strategy of diversification and the further expansion of our specialist activities. As a result of the shorter XETRA trading times as of November 3, 2003 and implementation of the next stage of the revised regulations governing the distribution of commission income on the Frankfurt Stock Exchange, which favor specialist activities, as of December 1, Baader Wertpapierhandelsbank AG expects to see an improvement in commission income in Q4 2003.

#### **Accounting policies**

Baader Wertpapierhandelsbank AG makes use of the exempting provision of section 292(a) of the *Handelsgesetzbuch* (HGB – German Commercial Code). The following interim report was prepared in accordance with IAS 34 for the Baader Group as of September 30, 2003 in compliance with the International Accounting Standards/International Financial Reporting Standards (IASs/IFRSs) issued by the International Accounting Standards Board (IASB), as interpreted by the International Financial Reporting Interpretations Committee (IFRIC). The same accounting policies were used to prepare the interim report and determine the comparative figures for last year as were used in the consolidated financial statements as of December 31, 2002.

#### **Basis of consolidation**

As of September 30, 2003, the Baader Group now solely includes KST Wertpapierhandels AG. The subsidiaries Gebhard & Schuster Wertpapierhandelshaus AG and Spütz Börsenservice GmbH, which were acquired during the current fiscal year, and the subsidiaries Baader Securities AG and IPO GmbH, which were fully consolidated until Q1, were merged with Baader Wertpapierhandelsbank AG in the course of the fiscal year and are therefore no longer part of the Baader Group. The other company acquired, Hannig Wertpapierhandels GmbH, has not been consolidated for reasons of materiality. The same applies to Baader Management AG.

# BAADER WERTPAPIERHANDELSBANK AG UNTERSCHLEISSHEIM

Consolidated Balance Sheet (IAS) for the period January 1 to September 30, 2003

Ass	ets		Sept. 30, 2003	Dec. 31, 2002
		Notes	€	€thousands
1.	Cash reserve	(9)	13.56	0
2.	Loans and advances to other banks	(10)	14,026,860.09	27,979
<b>3.</b>	Loans and advances to customers	(10)	1,578,697.51	7,289
4.	Allowance for losses on loans and advances	(10)	-159,853.53	-7,242
5.	Assets held for trading	(11)	24,190,917.93	18,726
6.	Available-for-sale financial instruments	(12)	25,724,906.62	29,187
7.	Investments in companies carried at equity	(13)	1,026,500.00	1,026
8.	Investment securities	(14)	4,822,787.55	6,189
9.	Property and equipment	(15)	30,579,916.34	27,401
10.	Intangible assets	(16)	8,462,087.33	784
11.	Goodwill	(16)	0.00	0
12.	Recoverable income taxes	(17)	1,777,940.89	1,572
13.	Other assets	(18)	2,340,542.16	2,200
14.	Deferred tax assets	(17)	27,901,203.56	27,901
	Total assets		142,272,520.01	143,012

Lia	bilities and Shareholders' Equity		Sept. 30, 2003	Dec. 31, 2002
		Notes	€	€thousands
1.	Deposits from other banks	(19)	23,426,469.85	15,015
2.	Due to customers	(19)	0.00	35
3.	Provisions	(20)	6,715,630.22	12,224
4.	Provisions for taxes	(21)	0.00	128
5.	Other liabilities and accruals	(22)	5,222,630.20	8,168
6.	Deferred tax liabilities	(21)	310,979.34	438
7.	Minority interest		840,056.34	935
8.	Shareholders' equity			
	a) Issued capital		22,409,384.00	22,609
	b) Share premium		82,857,155.03	82,783
	c) Revaluation reserve		21,726.16	677
	d) Consolidated net loss		468,488.87	0
	Total liabilities and shareholders' equity		142,272,520.01	143,012

# BAADER WERTPAPIERHANDELSBANK AG UNTERSCHLEISSHEIM

Consolidated income statement (IAS) for the period January 1 to September 30, 2003

Income Statement			Jan. 1 - Sept. 30, 2003	Jan. 1 - Sept. 30, 2002
	Notes	€	•	€thousands
1. Interest income	(1)	416,850.51		1,413
2. Interest expense	(1)	-490,941.41		-1,069
3. Net interest expense	(1)		-74,090.90	344
4. Allowance for losses on loans and advances			0,00	-7,088
5. Net interest expense after allowance for				·
losses on loans and advances			-74,090.90	-6,744
6. Fee and commission income	(2)	6,256,224.54		5,084
7. Fee and commission expense	(2)	-5,024,566.44		-8,133
8. Net fee and commission income	(2)		1,231,658.10	-3,049
9. Net trading income	(3)		19,631,772.85	13,108
10. Net income from available-for-sale financial instruments	(4)		1,441,682.27	-16,160
11. Net income from investment securities	(5)		185,366.05	
12. Administrative expenses	(6)		-29,092,917.37	
13. Loss from operations	(0)		-6,676,528.75	
14. Other operating income	(7)		7,565,464.93	· ·
15. Other operating expenses	(7)		-341,939.01	· ·
16. Income from ordinary activities	, ,		546,997.17	
17. Income taxes on profit (loss)	(7)		-172,983.79	842
18. Net profit for the period before minority interest			374,013.38	-35,051
19. Minority interest in net loss			94,475.49	· ·
20. Net profit for the period before minority			, , , , , , ,	
interest			468,488.87	-34,744
21. Accumulated income brougt forward			0.00	-55
22. Consolidated net profit			468,488.87	-34,799

	Jan. 1 - Sept 3	0, 2003	Jan. 1 - Sept 30, 2002
		•	€
Earnings per share		0.02	-1.53

# BAADER WERTPAPIERHANDELSBANK AG UNTERSCHLEISSHEIM

Consolidated income statement (IAS) (Quarterly Overview)

Income Statement	III/2003	II/2003	I/2003	III/2002	II/2002	I/2002
	€thousands	€thousands	€thousands	€thousands	€thousands	€thousands
1. Net interest income/expense	-60	107	-121	418	59	-133
2. Allowance for losses on loans and						
advances	0	0	0	66	-7,154	0
3. Net interest income/expense after						
allowance for losses on loans and advances	-60	107	-121	484	-7,095	-133
4. Net fee and commission	-00	107	-121	404	-7,095	-133
income/expenses	893	458	-119	-475	-1,165	-1,409
5. Net trading income	8,657	7,303			,	
6. Net income from available-for-sale				•		•
financial instruments	304	163	975	-5,621	-11,728	1,189
7. Net income from investment						
securities	74	16	95	47	172	302
8. Administrative expenses	-9,758	-9,976	-9,359	-9,639	-8,949	-9,849
9. Loss from operations	110	-1,929	-4,857	-11,625	-26,014	-3,122
10. Other operating income	361	4,747	2,457	495	3,478	1,509
11. Other operating expenses	500	-754	-88	-103	-395	-116
12. Income/Loss from ordinary						
activities	971	2,064	-2,488	-11,233	-22,931	-1,729
13. Income taxes on profit/loss from ordinary activities	-22	193	-344	952	-340	230
14. Net profit/loss for the period before						
minority interest	949	2,257	-2,832	-10,281	-23,271	-1,499
15. Minority interest in net profit/loss	25	-2	71	153	73	81
16. Net profit/loss for the period	974	2,255	-2,761	-10,128	-23,198	-1,418
17. Accumulated profit/losses brought						
forward	0	55	-55	-299	536	-292
18. Consolidated net profit/loss	974	2,310	-2,816	-10,427	-22,662	-1,710

# STATEMENT OF CHANGES IN EQUITY

	Jan. 1 – Sept. 30, 2003 €thousands	Jan. 1 – Sept. 30, 2002 €thousands
Equity as of January 1	106,070	180,813
	100,070	100,013
Issued Capital		
- Change in treasury shares	-199	-306
Share premium		
- Change in treasury shares	-218	-929
- Adjustments from appropriation of profit	0	0
- Currency translation adjustments	0	460
- Adjustments from consolidation	291	1,307
Retained earnings		
- Adjustments to appropriated profit	0	0
- Adjustments from consolidation	0	-1,909
Revaluation reserves		
- Remeasurement	-1,064	-1,139
- Deferred tax adjustments	409	496
Consolidated net profit		
- Net profit for the period Jan. 1 – September 30	468	-34,799
Equity as of September 30	105,757	143,994

#### **CASH FLOW STATEMENT**

	Jan. 1 – Sept. 30, 2003	Jan. 1 – Sept. 30, 2002
	€thousands	€thousands
Loss for the period (incl. Minority interest in net loss)	468	-34,744
Cash flow from operating activities	-1,904	-3,503
Cash flow from investing activities	-12,308	14,122
Cash flow from financing activities	-417	-1,695
Net change in cash and cash equivalents	-14,629	8,924
Effect of exchange rate adjustments and changes in Group structure	2,181	0
Cash and cash equivalents at beginning of period	15,595	26,573
Cash and cash equivalents at end of period	3,147	35,497
Composition of cash and cash equivalents at September 30		
Loans and advances to other banks – payable on demand Deposits from other banks – payable on demand	10,844 -7,697	37,477 -1,980
Cash and cash equivalents	3,147	35,497

#### NOTES TO THE CONSOLIDATED INCOME STATEMENT

# (1) Net interest expense

	Jan. 1 – Sept. 30, 2003 €THOUSANDS	Jan. 1 – Sept. 30, 2002 €THOUSANDS	Change in %
Interest income from	417	1,413	-70.5
- Lending and money market business	417	1,413	-70.5
- Fixed-interest securities	0	0	0.0
Interest expenses	-491	-1,069	-54.1
Total	-74	344	-121.5

## (2) Net fee and commission expense

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Fee and commission income	6,256	5,084	23.1
- Securities and issue business	198	261	-24.1
- Brokerage fees	6,058	4,823	25.6
Fee and commission expenses	-5,024	-8,133	-38.2
- Brokerage fees	-821	-817	0.5
- Settlement fees	-4,106	-7,007	-41.4
- Securities and issue business	-37	-4	825.0
- Other fee and commission expenses	-60	-305	-80.3
Total	1,232	-3,049	140.4

# (3) Net trading income

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Securities trading	19,638	13,230	48.4
<ul> <li>Interest and dividends</li> </ul>	198	195	1.5
- Securities	14,052	-1,358	1,134.8
<ul> <li>Options and futures</li> </ul>	5	0	100.0
- Price differences	5,383	14,393	-62.6
Foreign currencies	-6	-122	-95.1
Total	19,632	13,108	49.8

## (4) Net income from available-for-sale financial instruments

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Interest and dividend income	545	107	409.3
- Fixed-interest securities	497	0	100.0
- Equities/other non-fixed-interest securities	48	97	-50.5
- Investments in associates	0	10	-100.0
Gain on the sale of available-for-sale financial assets	1,154	1,189	-2.9
- Equities/other non-fixed-interest securities	208	297	-30.0
- Investments in associates	946	892	6.1
Write-down/write-ups	-257	-17,457	-98.5
Total	1,442	-16,161	108.9

#### (5) Net income from investment securities

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Interest income from	185	528	65.0
- Lending and money market business	0	0	0.0
- Fixed-interest securities	185	528	65.0
Write-downs	0	-7	100.0
Total	185	521	-64.5

# (6) Administrative expenses

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Staff costs	-15,265	-14,927	2.3
Other administrative expenses	-11,082	-12,177	-9.0
Depreciation, amortization and write-downs on			
intangible assets and property and equipment	-2,746	-1,333	106.0
Total	-29,093	-28,437	2.3

## (7) Other income and expenses

	Jan. 1 - Sept. 30, 2003 €THOUSANDS	Jan. 1 - Sept. 30, 2002 €THOUSANDS	Change in %
Other operating income	7,565	5,482	38.0
Other operating expenses	-342	-370	-7.6
Taxes	-173	-4	4.225.0
Total	7,050	5,108	38.0

#### (8) Segment reporting

Segment reporting in the consolidated financial statements of Baader Wertpapierhandelsbank AG as of Sept. 30, 2003 is classified by business segments.

in €	Specialist Activities and proprietary trading	Institutional clients	Issues and equity investments	Others / Consolidation	Group
Net interest income/expense	-137,675.36	36,739.88	26,844.58	0.00	-74,090.90
Allowance for losses	0.00	0.00	0.00	0.00	0.00
Net interest income/expense after allowance for losses on loans and advances	-137,675.36	36,739.88	26,844.58	0.00	-74,090.90
Net fee and commission income/expense	1,556,178.86	-509,465.22	184,944.46	0.00	1,231,658.10
Net trading income	17,807,821.61	1,823,951.24	0.00	0.00	19,631,772.85
Net income/loss from available -for-sale financial instruments	1,513,257.39	0.00	-71,575.12	0.00	1,441,682.27
Net income from investment securities	185,366.30	0.00		0.00	185,366.30
Net income/loss from financing activities	19,506,445.30	1,823,951.24	-71,515.12	0.00	21,258,821.42
Administrative expenses	23,169,644.37	4,337,824.00	1,585,449.00	0.00	29,092,917.37
Other operating income/expenses, net	2,034,415.66	-28,374.24	5,217,484.50	0.00	7,223,525.92
Income/loss from ordinary activities	-210,279.91	-3,014,972.34	3,772,249.42	0.00	546,997.17
Risk-weighted assets (thousands of €)	6,691	46	6,286	48,797	61,820
Allocated capital (thousands of €)	37,932	259	2,849	22,127	63,167
Return on allocated capital based on income before taxes	-0.55%	*	132.41%		0.87%
Average number of employees in the half year	120	19		50	196

<sup>\*)</sup> The character of the Agency Business is principal, that we have no own risk positions. Key figures of the institutional sales are not reasonable, because the divison by a small value near zero produce no significant key figures.

#### CONSOLIDATED BALANCE SHEET DISCLOSURES

#### (9) Cash reserve

	Sept. 30, 2003 €THOUSANDS	,	Change in %
Cash on hand	0	0	0.0
Total	0	0	0.0

## (10) Loans and advances

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Loans and advances to other banks	14,027	27,979	-49.9
- Payable on demand	10,844	17,513	-38.1
- Other loans and advances	3,183	10,466	
Loans and advances to customers	1,579	7,289	-78.3
Allowances for losses on loans and advances	-160	-7,242	-97.8
Total	15,446	28,026	-44.9

# (11) Assets held for trading

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Bonds and other fixed-interest securities	3,921	151	2,496.7
Equities and other non-fixed-interest securities	20,270	18,575	9.1
Total	24,191	18,726	29.2

## (12) Available-for-sale financial instruments

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Unconsolidated affiliated companies	1,302	1,624	-19.8
Investments in associates	3,321	6,851	-51.6
Equities and other non-fixed-interest securities	12,051	10,054	19.9
Bonds and debt securities	9,051	10,658	-15.1
Other equity interests	0	0	0.0
Insgesamt	25,725	29,187	-11.9

# (13) Investments in companies carried at equity

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Ū
Associated companies	1,027	1,027	+0.0
Insgesamt	1,027	1,027	+0.0

#### (14) Investment securities

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Bonds and other fixed-interest securities	4,823	6,189	-22.1
Total	4,823	6,189	-22.1

# (15) Property and equipment

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Operating and office equipment	2,318	3,786	-38.8
Land and buildings	22,958	22,137	3.7
Property and equipment under development	5,304	1,478	258.9
Total	30,580	27,401	11.6

## (16) Intangible assets

	Sept. 30, 2003	,	Change
	€THOUSANDS	€THOUSANDS	in %
Concessions, industrial and similar rights and assets	8,462	784	979.3
Goodwill	0	0	0.0
Total	8,462	784	979.3

#### (17) Recoverable income taxes

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Claims for actual overpayment of taxes	1,778	1,572	13.1
Deffered tax assets	27,901	27,901	0.0
Total	29,679	29,473	0.7

#### (18) Other assets

	Sept. 30, 2003	· ·	· ·
	€THOUSANDS	€THOUSANDS	in %
Other assets	2,236	2,014	11.0
Prepaid expenses	104	186	-44.1
Insgesamt	2,340	2,200	6.4

## (19) Liabilities

	Sept. 30, 2003	Dec. 31, 2002	Change
	€THOUSANDS	€THOUSANDS	in %
Deposits from other banks	23,426	15,015	56.0
- Payable on demand	7,696	1,918	301.3
- With agreed maturity or notice	15,730	13,097	20.1
Loans and advances to customers	0	35	-100.0
- Payable on demand	0	35	-100.0
Total	23,426	15,050	55.6

#### (20) Provisions

	Sept. 30, 2003	Dec. 31, 2002	Change
	€THOUSANDS	€THOUSANDS	in %
Provisions for pensions	4,038	3,891	3.8
Other provisions	2,677	8,333	-67.9
Total	6,715	12,224	-45.1

## (21) Provisions for taxes

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Outstanding actual tax payments	0	129	-100.0
Deferred tax liabilities	311	438	-29.0
Total	311	567	-45.1

#### (22) Other liabilities and accruals

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Other liabilities	5,223	8,168	-36.1
Total	5,223	8,168	-36.1

#### **OTHER DISCLOSURES**

#### (23) Contingencies and commitments

	Sept. 30, 2003	Dec. 31, 2002	Change
	€THOUSANDS	€THOUSANDS	in %
Contingent liabilities	120	351	-65.8
- Liabilities on guarantees and warranties	120	351	-65.8
- Liabilities from the granting of security for			
thirdparty liabilities	0	0	+0.0
Other commitments	0	0	+0.0
- Irrevocable loan commitments	0	0	+0.0

#### (24) Trust activities

	Sept. 30, 2003 €THOUSANDS	Dec. 31, 2002 €THOUSANDS	Change in %
Shares in companies	0	7	-100.0
Trust assets	0	7	-100.0
Shares in companies	0	7	-100.0
Trust liabilities	0	7	-100.0

#### Information on subsidiaries

Name, registered office: Baader Management AG, Unterschleissheim

Equity interest/Share in voting rights: 100.00 %

Name, registered office: KST Wertpapierhandels AG, Stuttgart

Equity interest/Share in voting rights: 87.01 %

Name, registered office: Baader Rentenhandel GmbH, Unterschleissheim

(formerly: Hannig Wertpapierhandels GmbH, Bad Soden

Equity interest/Share in voting rights: 100.00 %